

# **TESTIMONIALS (KUDOS)**

# Sandler Training, a sales training and professional development business



"The single biggest benefit to our company has been the ability to conduct business and stay in touch with our clients seamlessly. We had only recently changed our provider to KUDUCOM/PBX-Change when COVID-19 forced us to work from home. Had that change not happened, we would have been unable to run our office. In just a few hours, we were all off-site, doing business as if we were in our office."

"What KUDUCOM/PBX-Change does better than other providers is the exceptional customer service. Any time we have a question or concern it is quickly answered. There are no long waits on hold or being transferred to multiple departments for a simple answer. Based on our experience from the sales process to install to daily operations, we would choose KUDUCOM/PBX-Change again, given the choice."

Kathryn Barry, Marketing and Client Services Manager www.jmarshall.sandler.com

## Technology Transfer Services, a technology training, maintenance, and operations business



"If we had not had the assistance from KUDUCOM/PBX-Change to complete our transition from an ancient, self-managed phone system to a cloud-based system before Covid and remote working became a thing, our company would be having all sorts of issues. They have taken care of everything we have asked for and more, with no complaints. KUDUCOM/PBX-Change was the only one who actually listened to what we

needed and offered us an appropriate quote for our requests. Other providers were giving us astronomical quotes that were leagues above the requirements we have.

"KUDUCOM/PBX-Change is one of the best local businesses I have worked with in 11 years of being a Systems Administrator. My users are always satisfied with the turnaround time of any support requests. Thanks for letting this medium sized IT business share some of its workload."

Christopher Rivera, Systems Administrator www.techtransfer.com

# Suncoast Power Solutions, alternative energy providers and electrical contractors



"We have used other companies for our VOIP service and not had any good experiences. Phones would crash, we were forced to purchase equipment to set up the system, but the company would not back it up. It would take days for them to get back to us. Now, we have endless options to configure our phone system to fit our needs. The service plans, call flow options, customer service and equipment

are all backed up by KUDUCOM/PBX-Change and they do a wonderful job. If we need help setting any options or converting call flow, whether it be temporary or permanent, they are always more than happy to make sure that is accomplished in a timely manner. Onsite training is provided, all phones were preprogrammed so that we didn't have to do a single thing except set our voicemail. Very rarely do we have an issue. But any time that happens, we call or email and without fail we immediately have a fix. This is huge for our business, as we cannot afford to be down at any time. Thanks to KUDUCOM/PBX-Change we have that peace of mind. An all-round great company, I would recommend them to anyone choosing to migrate to a new reliable phone system."

Miriam Henriquez, Secretary http://suncoastpowersolutions.com/

#### BenefitHub, employee rewards and benefits business



"I have used KUDUCOM/PBX-Change since 2012 and have experienced only excellence with their services and systems. Customer service is very empathetic, professional, and friendly, as is maintenance, troubleshooting, and support communication. A dedicated team of specialists ensure that everything keeps working and running smoothly. The benefits are ease of deployment and administration, which saves money each month. And we

can still function while mobile in emergency situations such as pandemics or hurricanes, or just for convenience."

Eric Wehrhahn, Senior Network Administrator www.benefithub.com

#### American Guardian Title, title insurance agents



"Price was the first and very obvious benefit when we chose KUDUCOM/PBX-Change over Spectrum and Frontier. Customer service and extremely quick response time set them far above others in the industry. The mobile app allows us to work from home while nothing changes on our clients' side – no different numbers to call, no weird caller ID, and we get to keep our cell phone numbers private.

Leann Buzbee Leslie, Funding Manager www.americanguardiantitle.com

## HCP Associates, a national research-based marketing communications firm



"In the 13 years we have trusted our partners at KUDUCOM/PBX-Change, we have consistently had exceptional service. In our business, if we go down, we are in trouble, and we never have to worry about that with them by our side. As a small business, we get fast and reliable Internet, seamless integration of hundreds of apps, cloud calling,

collaborative messaging, virtual meetings, video conferencing, and even events and polling features. For a 37-year-old research-based marketing firm, that is everything we need and more."

Sean A. Coniglio, Managing Partner www.hcpassociates.com

## Rolley Engineering Inc., a consulting electrical engineering firm



"It is refreshing to talk to the same people in service or accounts payable. Service calls are always handled efficiently and in a timely manner. Everyone at KUDUCOM/PBX-Change was very helpful, professional and supportive when we moved to our current address in March 2017. We have been with KUDUCOM/PBX-Change for over 10 years and wouldn't even think about switching."

Regina Gancar, Office Manager www.rolleyengrg.com